



United States
Department of
Agriculture

Foreign
Agricultural
Service

February 2002



Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed
containers of food products.

NORTH AMERICA EDITION



AgExport Services Division
<http://www.fas.usda.gov/agexport/exporter.html>

Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

Anne Almond - (202) 690-2853 – AlmondA@usda.gov

or

Jennifer-Claire Klotz - (202) 720-8557 – Klotz@usda.gov

Recommendations on improving the directory are also welcome.

The *Export Directory of U.S. Food Distribution Companies* is available on line at:
<http://www.fas.usda.gov/buying.html>. The Web site also includes additional information on buying U.S. products.

Table of Contents

COMPANY	PAGE
A J C International	1
American Food and Beverage, Inc.	2
American Trading International LLC	3
America's Classic Foods	4
Basic Food International	5
Bell Export Foods Group	6
Colorado Boxed Beef Co.	7
Conagra Grocery Products Co. International	8
Cosmopolitan Design Corp.	9
Crystal International Corp.	10
Doerle Food Services, Inc.	11
Don Greene Poultry	12
Essex Exports, Inc.	13
Exporters A & M	14
F C Bloxom & Co.	15
Fleming Co.	16
Frontier Foods International of Pennsylvania	17
General Produce Co. Ltd.	18
Global Export Marketing Co. Ltd.	19
Grocers Supply International	20
I G A, Inc.	21
I. J. Valdosta	22
International American Supermarkets Corp.	23
Marsh International, Inc.	24
MBA International Co.	25
Meat Commodities, Inc.	26
Miami International Traders	27

Multimar Products, Inc.	28
Mutual Wholesale Co.	29
Naturally Fresh/Eastern Foods, Inc.	30
New Venture International LLC	31
Northern Beef Industries, Inc.	32
Northwestern Meats	33
Omni Pacific	34
Quirch Foods Co.	35
SB Global Foods	36
Solid Gold Distributing Co.	37
Sysco Food Services of South Florida	38
Trundle and Co., Inc.	39
Vanguard International	40
Listings by Product Groups:	41
- Beverages	41
- Dairy Products and Eggs	41
- Fish and Seafood Products	41
- Frozen Products	42
- Fruit Products	42
- Grocery Products	42
- Ingredients	43
- Meat and Poultry Products	43
- Pasta and Bakery Products	44
- Perishables	44
- Snack Foods	44
- Specialty Foods	45
- Vegetable Products	45

Company Name:	A J C International
Address:	5188 Roswell Rd. Atlanta, GA 30342
Phone:	(404) 252-6750
Fax:	(404) 252-9340
Web site:	http://www.ajcfood.com
E-mail:	mail@ajcfood.com
Contact:	Evan Davidman
Title:	Vice President
Sales Volume:	\$500 million
Number of Employees:	240
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	American Food and Beverage, Inc.
Address:	7449 N.W. 4 th St. Plantation, FL 33317
Phone:	(954) 327-2605
Fax:	(954) 327-1868
Web site:	http://www.americanfood.com
E-mail:	mail@americanfood.com
Contact:	Justo Rodriguez
Title:	Vice-President
Sales Volume:	\$1.5 million
Number of Employees:	2
Business/Export Services:	Export Management Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Snack Foods Specialty Foods
Additional Information on Product Line:	Spanish and Arabic labeling, bottled water (spring water), and dog and cat food available.
Classification of Any Product Line:	Food Service

Company Name:	American Trading International LLC
Address:	11900 W. Olympic Blvd., Suite 780 Los Angeles, CA 90064-1151
Phone:	(310) 207-6666
Fax:	(310) 207-1312
Web site:	http://www.american-trading.com
E-mail:	ati@american-trading.com
Contact:	Seth Wilen
Title:	President
Sales Volume:	\$10-\$15 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Export financing available.
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	America's Classic Foods
Address:	10831 Roycroft St., Suite 41 Sun Valley, CA 91352
Phone:	(818) 768-0008
Fax:	(818) 768-8931
Web site:	http://www.amcf.com
E-mail:	mrice@amcf.com
Contact:	Monty G. Rice
Title:	President
Sales Volume:	\$1million
Number of Employees:	12
Business/Export Services:	Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods
Additional Information on Product Line:	- They export their own products. Some customers ask the company to purchase other items such as equipment and export for them. This is 30% of the company's business. - Powdered ice cream mix, non-dairy creamer.
Classification of Any Product Line:	N/A

Company Name:	Basic Food International
Address:	2601 E. Oakland Park Blvd. Fort Lauderdale, FL 33306
Phone:	(954) 467-1700
Fax:	(954) 764-5110
Web site:	http://www.basicfood.com
E-mail:	consul@basicfood.com
Contact:	John Bauer
Title:	President
Sales Volume:	\$40 million
Number of Employees:	20
Business/Export Services:	N/A
Exporter Description:	Consolidation Freight Forward and Distribution Services
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products
Additional Information on Product Line:	International food traders.
Classification of Any Product Line:	N/A

Company Name:	Bell Export Foods Group
Address:	Pier 19 North 325 N. Columbus Blvd. Philadelphia, PA 19106
Phone:	(215) 829-9090
Fax:	(215) 829-9050
Web site:	N/A
E-mail:	bellxport@wolfpack.net
Contact:	Ron Davis
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Colorado Boxed Beef Co.
Address:	P.O. Box 899 Winter Haven, FL 33882-0899
Phone:	(863) 967-0636
Fax:	(863) 551-4437
Web site:	N/A
E-mail:	J.Rattigan@ccbcorp.com
Contact:	John Rattigan
Title:	Director of Marketing and Business Development
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	National brands, regional/local brands, and private label available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Conagra Grocery Products Co. International
Address:	1645 W. Valencia Dr. Fullerton, CA 92633-3899
Phone:	(949) 437-1000
Fax:	(949) 437-3305
Web site:	http://www.cgpci.com
E-mail:	cgpci@cagpc.com
Contact:	Bill Maniatis
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Cosmopolitan Design Corp.
Address:	100 Biscayne Blvd., Suite 607 Miami, FL 33132-2304
Phone:	(305) 373-6377
Fax:	(305) 373-6376
Web site:	http://www.cdit-trading.com
E-mail:	Cdit2@aol.com
Contact:	Pierre De Agostini
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Perishables Specialty Foods
Additional Information on Product Line:	Assistance with the development of marketing plans available.
Classification of Any Product Line:	Food Service

Company Name:	Crystal International Corp.
Address:	P.O. Box 19166 New Orleans, LA 70179
Phone:	(504) 482-5761
Fax:	(504) 482-3172
Web site:	N/A
E-mail:	crystal@baumerfoods.com
Contact:	Marwan Kabbani
Title:	Vice President of International Sales
Sales Volume:	N/A
Number of Employees:	150
Business/Export Services:	Export Management Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Ingredients Snack Foods Specialty Foods
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Doerle Food Services, Inc.
Address:	P.O. Box 9230 New Iberia, LA 70562-9230
Phone:	(337) 367-8551
Fax:	(337) 365-9724
Web site:	N/A
E-mail:	cdpepper@aol.com
Contact:	Carolyn T. Doerle
Title:	President
Sales Volume:	\$41million
Number of Employees:	160
Business/Export Services:	Product Representation
Exporter Description:	Emerging Exporter (Has not exported, but is committed to developing an export market.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fish & Seafood Products Fruit Products Grocery Products
Additional Information on Product Line:	Not currently exporting but are interested in doing so.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Don Greene Poultry
Address:	12701 N.W. 38 th Ave. Opalocka, FL 33054
Phone:	(305) 687-0000
Fax:	(305) 685-5992
Web site:	N/A
E-mail:	dgpfoods@aol.com
Contact:	Allen Tannebaum
Title:	International Sales Specialist
Sales Volume:	\$100 million
Number of Employees:	100+
Business/Export Services:	Export Management Product Representation Broker Service Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Africa/Middle East Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Essex Exports, Inc.
Address:	550 S.W. 12 th Ave. Deerfield Beach, FL 33442-3110
Phone:	(954) 698-9333
Fax:	(954) 698-6766
Web site:	N/A
E-mail:	N/A
Contact:	Francis Mahfood
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Exporters A & M
Address:	1930 N.W. 23 rd St. Miami, FL 33142
Phone:	(305) 634-0589
Fax:	(305) 634-3928
Web site:	N/A
E-mail:	exportersa@aol.com
Contact:	Thiery Beuzelin
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central and South America North America
Products Currently Exporting:	Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	F C Bloxom & Co.
Address:	2250 Occidental Ave. S. Seattle, WA 98134-1414
Phone:	(206) 624-1000
Fax:	(206) 382-1315
Web site:	http://www.fcbloxom.com
E-mail:	antonioe@fcbloxom.com
Contact:	Antonio Esteves
Title:	N/A
Sales Volume:	N/A
Number of Employees:	20
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food

Company Name:	Fleming Co.
Address:	2555 N.W. 77 th Ave. Miami, FL 33122
Phone:	(305) 392-2800
Fax:	(305) 392-2801
Web site:	http://www.fleming.com
E-mail:	mblack@email.fleming.com
Contact:	Mike Blackmore
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Frontier Foods International of Pennsylvania
Address:	100 Packer Ave. Philadelphia, PA 19148
Phone:	(215) 334-9284
Fax:	(215) 334-9217
Web site:	http://www.frontierfoodsint.com
E-mail:	lstingel@frontierfoodsint.com
Contact:	Joe Pollack
Title:	Plant Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Halal Food Service

Company Name:	General Produce Co. Ltd.
Address:	P.O. Box 308 Sacramento, CA 95812-0308
Phone:	(916) 441-6431
Fax:	(916) 441-2483
Web site:	http://www.generalproduce.com
E-mail:	Genproduce@aol.com
Contact:	Thomas O. Chan
Title:	CEO
Sales Volume:	\$70 million
Number of Employees:	220
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Global Export Marketing Co. Ltd.
Address:	11 Penn Plaza New York, NY 10001
Phone:	(212) 268-9930
Fax:	(212) 268-9935
Web site:	http://www.globalxport.com
E-mail:	bob@globalxport.com
Contact:	Bob Kapuscinski
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	Grocers Supply International
Address:	P.O. Box 14200 Houston, TX 77021
Phone:	(713) 749-9386
Fax:	(713) 749-9362
Web site:	http://www.grocerybiz.com
E-mail:	johnsaleeba@grocerybiz.com
Contact:	John Saleeba
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language and date labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	I G A Inc.
Address:	8725 W. Higgins Chicago, IL 60631
Phone:	(773) 693-4520
Fax:	(773) 693-4533
Web site:	http://www.igainc.com
E-mail:	pgoelzer@igainc.com
Contact:	Paulo Goelzer
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling, date and expiration pack labeling, pet food, non-food grocery, and private label available. Also offers retail franchise licenses, supermarket retail training, and brand licenses.
Classification of Any Product Line:	Not Certified Organic/Natural Food Food Service

Company Name:	I. J. Valdosta
Address:	107 Avenue B Valdosta, GA 31603
Phone:	(229) 242-0667
Fax:	(229) 245-1376
Web site:	http://www.ijcompany.com http://www.jfs.com
E-mail:	rwalker@jfs.com
Contact:	Tommy Dail / Roger Walker
Title:	President and CEO / General Sales Manager
Sales Volume:	\$500 million
Number of Employees:	780
Business/Export Services:	Product Representation
Exporter Description:	- Supplier using Export Agent - company uses an agent for all export transactions - Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Specialty procurement and export of US produced food and restaurant service products. Food service operating items and equipment available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	International American Supermarkets Corp.
Address:	262 Old New Brunswick Rd. Piscataway, NJ 08854-3756
Phone:	(732) 981-8001
Fax:	(732) 981-8004
Web site:	http://www.iasusa.com
E-mail:	abdo@iasusa.com
Contact:	Abdo Sauma
Title:	Vice-President Sales and Marketing
Sales Volume:	\$20 million
Number of Employees:	20
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East North America
Products Currently Exporting:	Beverages Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Mainly works with represented brands. Assists with labeling and certification.
Classification of Any Product Line:	Certified Organic Kosher Halal Food Service

Company Name:	Marsh International, Inc.
Address:	9800 Crosspoint Blvd. Indianapolis, IN 46256-3350
Phone:	(317) 594-2698
Fax:	(317) 598-3994
Web site:	http://www.marsh.net
E-mail:	excmmb@marsh.net
Contact:	Mohamed Bouras
Title:	Directory of International Sales
Sales Volume:	\$2 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	MBA International Co.
Address:	P.O. Box 8502 Metairie, LA 70011
Phone:	(504) 469-2970
Fax:	(504) 466-0675
Web site:	N/A
E-mail:	mbaira@aol.com
Contact:	Mouloud Baira
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Fish and Seafood Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Not Certified Organic/ Natural Food Kosher Halal Food Service

Company Name:	Meat Commodities, Inc.
Address:	339 Merrimon Ave. Asheville, NC 28801
Phone:	(828) 258-0120
Fax:	(828) 259-9004
Web site:	http://www.meat-comm.com
E-mail:	info@meat-comm.com
Contact:	Greg Thomasson
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	9
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China North America
Products Currently Exporting:	Frozen Products Meat and Poultry Products Perishables
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Miami International Traders
Address:	10302 N.W. South River Dr. Bay 20 Miami, FL 33178
Phone:	(305) 863-6311
Fax:	(305) 863-6366
Web site:	N/A
E-mail:	Gonzalo1@gate.net
Contact:	Rosa Maria Espinosa / Gonzalo Manzano
Title:	Vice President
Sales Volume:	\$3 million
Number of Employees:	8
Business/Export Services:	Export Management Broker Service Consolidator Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Food Service

Company Name:	Multimar Products, Inc.
Address:	4503 N.W. 103 rd Ave., Suite 103 Sunrise, FL 33351
Phone:	(954) 742-5142
Fax:	(954) 742-5174
Web site:	N/A
E-mail:	coex@gate.net
Contact:	Steve Bridges
Title:	Marketing Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America North America
Products Currently Exporting:	Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Mutual Wholesale Co.
Address:	2800 North Andrews Extension Pompano Beach, FL 33064
Phone:	(954) 973-5994
Fax:	(954) 984-8094
Web site:	http://www.mutualwholesale.com
E-mail:	herbleret@mutualwholesale.com
Contact:	Herb Leret
Title:	International Division Manager
Sales Volume:	\$140 million
Number of Employees:	100
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
Additional Information on Product Line:	Full-time broad line food service distributor, now owned by U.S. Food Service.
Classification of Any Product Line:	Food Service

Company Name:	Naturally Fresh/Eastern Foods, Inc.
Address:	3307 S.W. 11 th Ave. Ft. Lauderdale, FL 33315
Phone:	(954) 524-2755
Fax:	(954) 524-3570
Web site:	http://www.naturallyfresh.com
E-mail:	jbeck@naturallyfresh.com
Contact:	Joe Beck
Title:	General Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Grocery Products Perishables Specialty Foods
Additional Information on Product Line:	Manufacturer/distributor. Uses a freight forwarder.
Classification of Any Product Line:	Food Service.

Company Name:	New Venture International LLC
Address:	750 Miller Drive, S.E., Suite B-3 Leesburg, VA 22075-8920
Phone:	(703) 779-9700
Fax:	(703) 779-9300
Web site:	http://www.newventureinternational.com
E-mail:	bonniew@newventureinternational.com
Contact:	Bonnie Wolfe
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label available.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Northern Beef Industries, Inc.
Address:	615 N. Upper Broadway, Suite 710 Corpus Christi, TX 78477
Phone:	(361) 654-6180
Fax:	(361) 654-6190
Web site:	http://www.northerbeef.com
E-mail:	sales@northernbeef.com
Contact:	David Hausman
Title:	General Manager
Sales Volume:	More than \$50 million
Number of Employees:	5
Business/Export Services:	Consolidation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Northwestern Meats
Address:	2100 N.W. 23 rd St. Miami, FL 33142
Phone:	(305) 633-8112
Fax:	(305) 633-6907
Web site:	http://www.numeat.com
E-mail:	numeat@bellsouth.net
Contact:	Epindio Nunez
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Exporter Description:	Export Management Product Representation Consolidation
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Omni Pacific
Address:	2499 N. Main St., Suite 250 Walnut Creek, CA 94596
Phone:	(925) 933-0695
Fax:	(925) 933-0691
Web site:	http://www.omnipacific.net
E-mail:	mail@omnipacific.net
Contact:	Hanley Ng
Title:	Director
Sales Volume:	More than \$15 million
Number of Employees:	17
Business/Export Services:	Export Management Product Representation Broker Services Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Beer, wine, and liquor/spirits available.
Classification of Any Product Line:	Food Service

Company Name:	Quirch Foods Co.
Address:	7600 N.W. 82 nd Place Miami, FL 33166
Phone:	(305) 691-3535
Fax:	(305) 593-0272
Web site:	http://www.quirchfoods.com
E-mail:	mrq@quirchfoods.com
Contact:	Mauricio Quirch
Title:	Vice-President
Sales Volume:	\$210 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	SB Global Foods
Address:	128 Haws Lane Flourtown, PA 19031
Phone:	(215) 361-9500
Fax:	(215) 361-9323
Web site:	http://www.sbglobalfoods.com
E-mail:	kbrown@sbglobalfoods.com
Contact:	Karl Brown
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Bulk candy, local language labeling, and assistance with local packaging requirements available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Solid Gold Distributing Co.
Address:	23839 S. Banning Blvd. Carson, CA 90746
Phone:	(310) 835-2222
Fax:	(310) 835-2425
Web site:	N/A
E-mail:	Ajpark13@aol.com
Contact:	Jong H. Park / Andrew Park
Title:	President / Vice-President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Snack Foods
Additional Information on Product Line:	Coffee, teas, creamers, juices, sugar and all other allied coffee products: i.e. cups, stir stix, brewers available.
Classification of Any Product Line:	Not Certified Organic/Natural Food

Company Name:	Sysco Food Services of South Florida
Address:	555 N.E. 185 th St. Miami, FL 33179-4512
Phone:	(305) 770-5612
Fax:	(305) 652-7912
Web site:	http://www.sysco.com
E-mail:	Smith.emery.R016@sysco.com
Contact:	Emery T. Smith
Title:	Vice-President of International Sales
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Paper, equipment, and supplies available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Trundle and Co., Inc.
Address:	155 E 55 th St., Suite 206 New York, NY 10022-4038
Phone:	(212) 486-1011
Fax:	(212) 486-1304
Web site:	http://www.trundle.com
E-mail:	ert@trundle.com
Contact:	Edward Trundle / Gary Young
Title:	N/A
Sales Volume:	More than \$10 million
Number of Employees:	4
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Beverages Grocery Products Ingredients Pasta and Bakery Products Snack Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Kosher Food Service

Company Name:	Vanguard International (dba Vanguard Trading Services)
Address:	22605 S.E. 56 th St., 2 nd Floor Issaquah, WA 98029
Phone:	(425) 557-8250
Fax:	(425) 557-8260
Web site:	N/A
E-mail:	Craig.stauffer@vanguardteam.com
Contact:	Craig Stauffer
Title:	President/CEO
Sales Volume:	More than \$100 million
Number of Employees:	60
Business/Export Services:	Export Management Product Representation
Exporter Description:	N/A
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Kosher Food Service

Listings by Product Groups:

Beverages

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Bell Export Foods Group
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Don Greene Poultry
Essex Exports, Inc.
Fleming Co.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
MBA International Co.
Miami International Traders
Omni Pacific
Solid Gold Distributing Co.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Dairy Products and Eggs

A J C International
America's Classic Foods
American Trading International LLC
Bell Export Foods Group
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Don Greene Poultry
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
Miami International Traders
New Venture International LLC
Northwestern Meats
Omni Pacific
Quirch Foods Co.
Sysco Food Services of South Florida

Fish and Seafood Products

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Basic Food International
Bell Export Foods Group
Colorado Boxed Beef Co.
Doerle Food Services, Inc.
Don Greene Poultry
Essex Exports, Inc.
Fleming Co.
Frontier Foods International of Pennsylvania
Grocers Supply International
I G A, Inc.
I. J. Valdosta
Marsh International, Inc.
MBA International Co.

Multimar Products, Inc.
Mutual Wholesale Co.
Northwestern Meats
Omni Pacific
Quirch Foods Co.
Sysco Food Services of South Florida

Frozen Products

A J C International
American Trading International LLC
America's Classic Foods
Basic Food International
Bell Export Foods Group
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Don Greene Poultry
Fleming Co.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
Meat Commodities, Inc.
Miami International Traders
Multimar Products, Inc.
Mutual Wholesale Co.
New Venture International LLC
Northwestern Meats
Omni Pacific
Quirch Foods Co.
Sysco Food Services of South Florida

Fruit Products

American Trading International LLC
Bell Export Foods Group
Doerle Food Services, Inc.
Don Greene Poultry
Essex Exports, Inc.
Exporters A & M
F C Bloxom & Co.
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
New Venture International LLC
Omni Pacific
Sysco Food Services of South Florida
Vanguard International

Grocery Products

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Basic Food International
Bell Export Foods Group
Colorado Boxed Beef Co.
Conagra Grocery Products Co. International

Crystal International Corp.
 Doerle Food Services, Inc.
 Don Greene Poultry
 Essex Exports, Inc.
 F C Bloxom & Co.
 Fleming Co.
 Frontier Foods International of Pennsylvania
 General Produce Co. Ltd.
 Global Export Marketing Co. Ltd.
 Grocers Supply International
 I G A, Inc.
 I. J. Valdosta
 International American Supermarkets Corp.
 Marsh International, Inc.
 MBA International Co.
 Miami International Traders
 Mutual Wholesale Co.
 Naturally Fresh/Eastern Foods, Inc.
 New Venture International LLC
 Omni Pacific
 Quirch Foods Co.
 SB Global Foods
 Sysco Food Services of South Florida
 Trundle and Co., Inc.

Ingredients

A J C International
 American Trading International LLC
 America's Classic Foods
 Colorado Boxed Beef Co.
 Crystal International Corp.
 Fleming Co.
 Frontier Foods International of Pennsylvania
 Grocers Supply International
 I G A, Inc.
 I. J. Valdosta
 International American Supermarkets Corp.
 Marsh International, Inc.
 MBA International Co.
 New Venture International LLC
 Omni Pacific
 Sysco Food Services of South Florida
 Trundle and Co., Inc.

Meat and Poultry Products

A J C International
 American Trading International LLC
 America's Classic Foods
 Basic Food International
 Bell Export Foods Group
 Colorado Boxed Beef Co.
 Don Greene Poultry
 Fleming Co.
 Frontier Foods International of Pennsylvania
 Global Export Marketing Co. Ltd.
 Grocers Supply International
 I G A, Inc.
 I. J. Valdosta
 International American Supermarkets Corp.
 Marsh International, Inc.
 MBA International Co.
 Meat Commodities, Inc.
 Miami International Traders
 Multimar Products, Inc.
 Mutual Wholesale Co.
 New Venture International LLC

Northern Beef Industries, Inc.
Northwestern Meats
Omni Pacific
Quirch Foods Co.
Sysco Food Services of South Florida

Pasta and Bakery Products

A J C International
American Trading International LLC
America's Classic Foods
Bell Export Foods Group
Colorado Boxed Beef Co.
Don Greene Poultry
Fleming Co.
Frontier Foods International of Pennsylvania
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
MBA International Co.
Miami International Traders
Mutual Wholesale Co.
Omni Pacific
Sysco Food Services of South Florida
Trundle and Co., Inc.

Perishables

A J C International
American Trading International LLC
Bell Export Foods Group
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Don Greene Poultry
Exporters A & M
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Grocers Supply International
I G A, Inc.
Marsh International, Inc.
Meat Commodities, Inc.
Naturally Fresh/Eastern Foods, Inc.
Omni Pacific
Sysco Food Services of South Florida

Snack Foods

A J C International
American Food and Beverage, Inc.
American Trading International LLC
Bell Export Foods Group
Conagra Grocery Products Co. International
Crystal International Corp.
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
MBA International Co.
New Venture International LLC

Omni Pacific
SB Global Foods
Solid Gold Distributing Co.
Sysco Food Services of South Florida
Trundle and Co., Inc.

Specialty Foods

A J C International
American Food and Beverage, Inc.
American Trading International LLC
America's Classic Foods
Bell Export Foods Group
Colorado Boxed Beef Co.
Cosmopolitan Design Corp.
Crystal International Corp.
Don Greene Poultry
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
MBA International Co.
Multimar Products, Inc.
Naturally Fresh/Eastern Foods, Inc.
New Venture International LLC
Northwestern Meats
Omni Pacific
SB Global Foods
Sysco Food Services of South Florida

Vegetable Products

A J C International
American Trading International LLC
Bell Export Foods Group
Colorado Boxed Beef Co.
Conagra Grocery Products Co. International
Don Greene Poultry
Essex Exports, Inc.
Exporters A & M
F C Bloxom & Co.
Fleming Co.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Export Marketing Co. Ltd.
Grocers Supply International
I G A, Inc.
I. J. Valdosta
International American Supermarkets Corp.
Marsh International, Inc.
MBA International Co.
New Venture International LLC
Northwestern Meats
Omni Pacific
Quirch Foods Co.
Sysco Food Services of South Florida
Vanguard International